

The 7 Steps to Kick Start Growth In Your Career

Presentation by: Patrick O'Donnell



Are You Ready?

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What We'll Accomplish

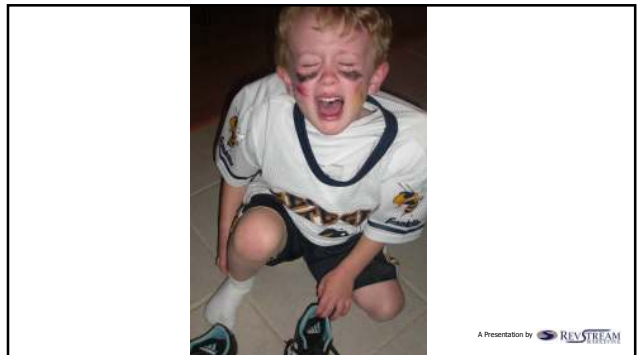
- ✓ How to take your career from where you are to where you want to be
- ✓ The 7 steps to kick start growth
- ✓ The 1 thing top producers do to get more out of each day
- ✓ How to have accountability to reach goals
- ✓ ...and a lot of tips, tricks & tools make the process as simple as possible

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Background



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Background

- ✓ **Started Internet Marketing Franchise in 1999**
 - ✓ Franchise was #1 in Sales in U.S
- ✓ **Certified Career Consultant**
- ✓ **VP-Marketing of 8-figure firm**
 - ✓ Tripled Revenue
- ✓ **Created and Managed Numerous Online Marketing Campaigns**
 - ✓ Made Millions of Dollars
 - ✓ One single sale over \$2,000,000
- ✓ **Passion to Share, Educate**

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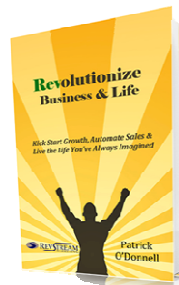
The Why

- ✓ **Give more. Serve more.**
- ✓ **The Light the Future Foundation**



Rise Above Challenges to Achieve Dreams

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Why Are You Here Tonight?



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The 7 Steps to Kick Start Growth in Your Career

- ✓ **You can change anything**
- ✓ **Where are you now? On a level from 1 to 10?**
- ✓ **What's holding you back from Level 10?**
- ✓ **Before leave tonight, one clear career goal with a deadline**
- ✓ **Let's get to the steps**

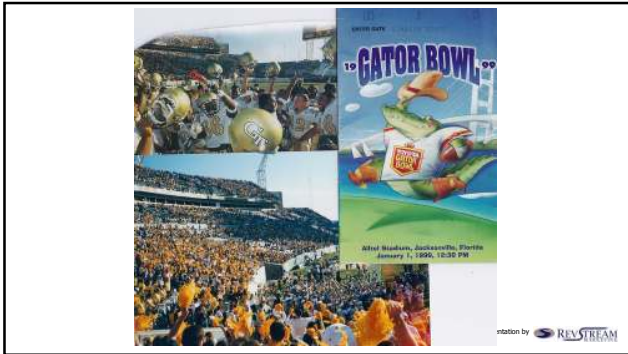
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New Year's Eve

- **Frustrated in Organization**
- **Personal life**
- **Professional life**



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Revolutionize

- Frustrated in Organization
- Personal life
- Professional life



- ✓ Most Outstanding Organization
- ✓ Meet a Certain Lady
- ✓ Secured position & grew to # 1 in US

What makes change come about?



- Are you being reactionary?
- Or, dictating where you go in life?
- Calling to do more?
- To rise above?

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1. Recognize the Issues & Be Ready to Change

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1. Recognize the Issues & Be Ready to Change

- ✓ Start the wave
- ✓ Be the change you wish to see

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2. Get in Right State of Mind



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2. Get in Right State of Mind



- ✓ Peak State
- ✓ "The Zone"

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Ready to Revolutionize?



revo-lution-ize
/ˌrevəˈlʊʃhəˌnɪz/
Verb.
To change (something) radically or fundamentally.

Let's go!

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What are the greatest accomplishments in your life?

- ✓ Personal
- ✓ Business
- ✓ Sports
- ✓ School
- ✓ Performance
- ✓ Family

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**At that moment,
How did you feel?**

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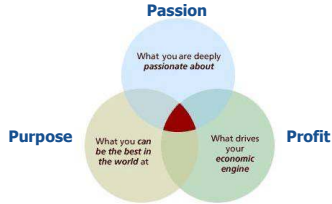
3. Create the Vision For Your Ideal Future

**"Anything the mind can conceive and believe it can achieve."
- Napoleon Hill, Think and Grow Rich**



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3. Create the Vision For Your Ideal Future



From Jim Collins, *Good to Great*

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3. Create the Vision For Your Ideal Future



From Dorothy Shapland, *Reflecting on "What I do"*

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3. Create the Vision For Your Ideal Future

Describe in detail what you desire

- ✓ Use Focusing exercises
- ✓ Use Assessments
- ✓ The Birkman Method
- ✓ Follow templates that work



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- ✓ Free copy of *The Blueprint to Finding Purpose and Passion*
- ✓ Link to Access Discounted Birkman Assessment
- ✓ Copy of these presentation slides
- ✓ More free bonuses



Or Visit www.RevStreamMarketing.com/kick-start



3. Create the Vision For Your Ideal Future



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3. Create the Vision For Your Ideal Future

What do you want?

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**3. Create the Vision
For Your Ideal Future**

What are you grateful for?

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**3. Create the Vision
For Your Ideal Future**

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**3. Create the Vision
For Your Ideal Future**

- ✓ **Finances**
- ✓ **Career**
- ✓ **Health / Fitness**
- ✓ **Recreation / Fun**
- ✓ **Relationships / Spiritual**
- ✓ **Possessions**
- ✓ **Contribution**

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Does the vision seem more possible now?

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4. Make an Action Plan with Passion

- ✓ Exact steps to attain vision
- ✓ Work backwards from vision
- ✓ Add dates and milestones
- ✓ Assign Responsible Party

#	Date	Responsible	Status	Item	Action
619	1/10	Complete	Finalize	Course Outline	

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5. TAKE ACTION (Maximize Performance)

When there's a job to be done, must take action.



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5. TAKE ACTION (Maximize Performance)

"Never leave the scene of a decision without taking action."
- Tony Robbins

- ✓ Before leaving here tonight, take at least one action toward the attainment of your vision

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5. TAKE ACTION (Maximize Performance)

	URGENT	Not urgent
IMPORTANT	Urgent and important	Important but not urgent
Not important	Urgent but not important	Not urgent and not important

Matrix by Steven Covey and Roger Merrill

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5. TAKE ACTION (Maximize Performance)

	Urgent	Not Urgent	
Do	Crying baby Kitchen fire Some calls	Exercise Vocation Planning	Schedule!
	1	2	
Not important	3	4	
	Interruptions Distractions Other calls	Trivia Busy work Time wasters	Enjoy or Remove
Delegate			

Matrix by Steven Covey and Roger Merrill

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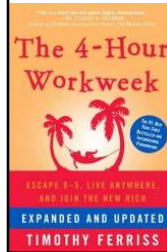
5. TAKE ACTION (Maximize Performance)

How do you focus on your vision?
On the important?



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5. TAKE ACTION (Maximize Performance)



- ✓ No email (urgent, not important) until after lunch
- ✓ 80 / 20 Rule

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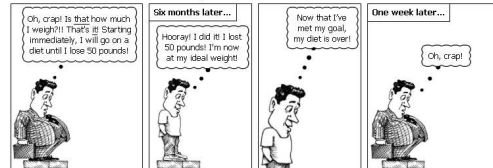
6. Have Accountability

- ✓ Accountability Partner
- ✓ MasterMind Group
- ✓ Coach

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7. Reach Goal. Celebrate. (& Create Sustainability & Repeat)

When Food Goes To Waist by Eric Perlin



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7. Reach Goal. Celebrate. (& Create Sustainability & Repeat)

- ✓ Reinforce Goal
- ✓ Raise Standards
- ✓ Start Steps Again

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Bonus: How a 1st Time Author Went From Book Idea to #1 on Best Sellers List In 10 Days



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The Action

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From: Patrick O'Donnell
Subject: Thank you very much
To: Patrick O'Donnell

Patrick,
Thanks so much for being a part of the launch team. We'll send out the reminder messages just before the when it's time, here's the book's sales page: <http://RevStreamMarketing.com/revolutionize/>. You'll be able to click on the "Order on Amazon" button again, I truly thank you!

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Revolutionize Business & Life
Kick Start Growth. Automate Sales & Live the Life You've Always Imagined
Patrick O'Donnell

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The Reward

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The Steps

1. Recognize Issue & Desire to Change
2. Right State of Mind
3. Create a Vision of Ideal Future
4. Make an Action Plan with Passion
5. Take Action (Maximize Performance)
6. Have Accountability
7. Reach Goal. Celebrate (& Create Sustainability)

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The Bonus

- ✓ It's an ongoing lead source

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The Bonus

- ✓ It's an ongoing lead source
- ✓ Follow-up via email, mail
- ✓ Send Videos, DVDs, etc.
- ✓ And then...

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The Point

- ✓ You can do this too!
- ✓ Publishing used to take time & \$
- ✓ A tip...

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A Tip (for those who don't already have a book)



I will do transcription of a five minutes long audio or video file for \$5

I will do transcription of a five minutes long audio... (by [tchibana](#))

I will write a transcript for 5 minutes of an audio or video file for \$5

I will write a transcript for your 5 minute... (by [aragaci](#))

I will create an audio TRANSCRIPT in Less than 24 hrs for \$5

I will EXPRESS transcribe any 5 minute audio or... (by [kapsalite](#))

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The Point

- ✓ You can do this too!
- ✓ Publishing used to take time & \$
- ✓ Books, Videos, Blog Posts, Courses, etc.
- ✓ Now, nearly free & instant
- ✓ A tip...

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A Tip

(for those promoting anything)

Tip: Use Video to Kick Start Growth

- ✓ Fastest way to connect
- ✓ Higher conversion rate
- ✓ Found faster in the search



Bonus

- ✓ Free Video Promoting You



The Point

- ✓ You can do this too!
- ✓ Publishing used to take time & \$
- ✓ Books, Videos, Blog Posts, Courses, etc.
- ✓ Now, nearly free & instant
- ✓ Amazon has nearly 300 million credit cards
- ✓ Embrace the opportunity to earn more, serve more & make a greater impact

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You can make your vision a reality

You already have everything inside of you that you need to be successful

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You can make your vision a reality



"You have everything you need to be successful in this world. Just put yourself in God's hands and make it happen!"

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My Passion / Mission

- ✓ Help Others Rise Above Challenges to Achieve Dreams
- ✓ Help Others Kick Start Growth ... and Share Message with the World

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When have a Vision and a Plan, We're Asked

- 1) How do we best capture leads and follow-up to close **More Sales**?
- 2) How do we use the **Best Tools** to serve our business?

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The 7 Steps to Revolutionize Your Business



The Fastest, Easiest Steps to Reach More,
Earn More & Make a Greater Impact!

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The 7 Steps to Revolutionize Your Business



The 7 Steps to Revolutionize Your Business



The 7 Steps to Revolutionize Your Business

- ✓ All so you can capture leads & follow-up to close more sales & make a bigger impact on the world!
- ✓ Taught as part of an online course
- ✓ Video Series & Webinar

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The 7 Steps to Revolutionize Your Business



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Inspired? Know others who could be?

✓ You can help me share my mission

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Before You Go

- ✓ Contact info for Accountability Partner
- ✓ Special Bonus: Video Testimonial & Free Promotional Video
- ✓ Take at least 1 action toward making your vision a reality
- ✓ If interested, join our coaching program
- ✓ Make today count!

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*"What's talked about is a dream,
What's envisioned is exciting,
What's planned becomes possible,
What's scheduled is real."
- Tony Robbins*

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Who is going to...

- ✓ Make today count?
- ✓ Start day with gratitude & vision?
- ✓ Focus on the most important?
- ✓ Take action?

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Go forth to light, love & serve the world and live the life you've always imagined

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